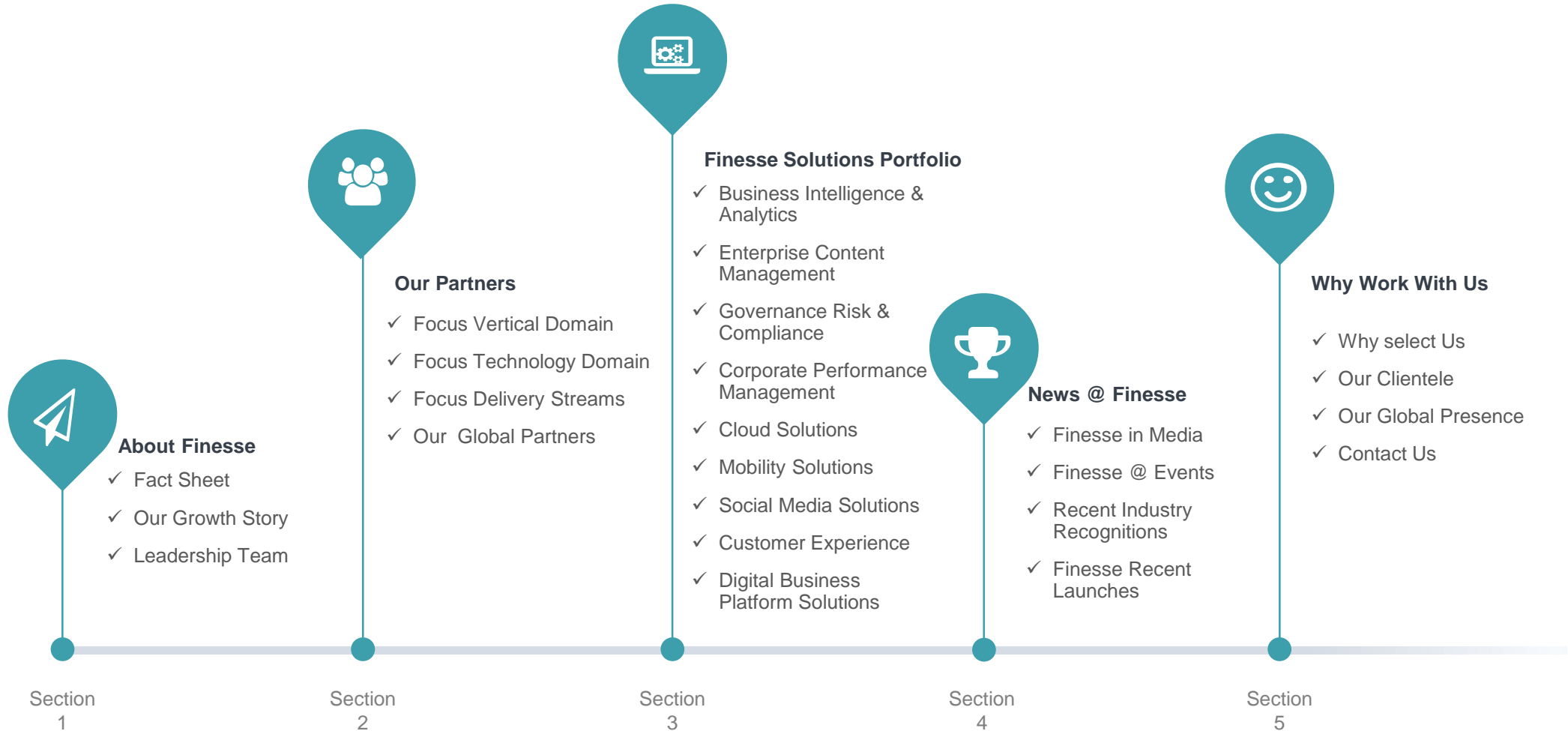




Finesse Global | Build Reliable Partnerships

# Contents

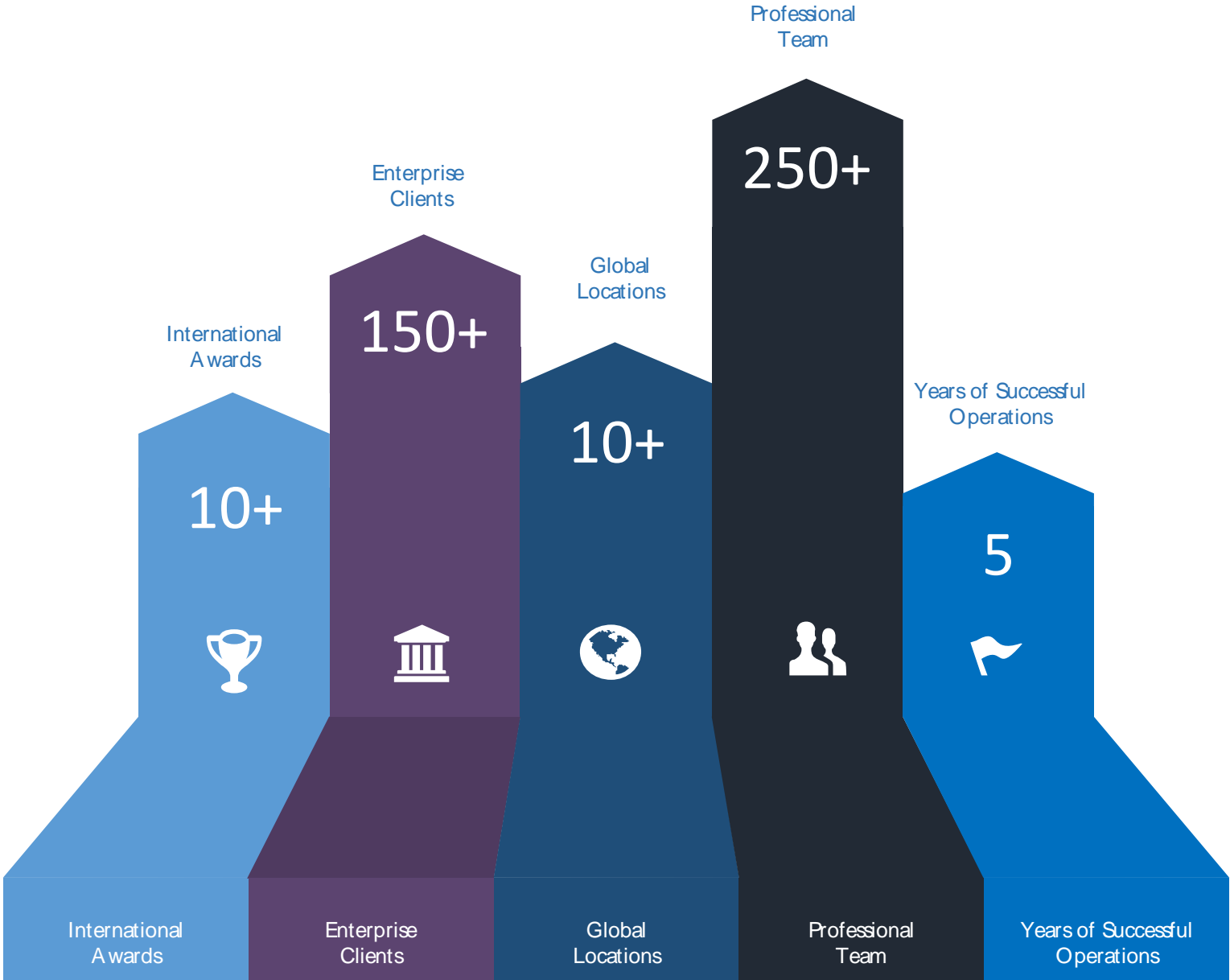
Quick overview of the contents covered during the presentation classified into below 5 crispy sections



# Quick Facts About Finesse Global

## Our Vision

We stand to build a world-class institution to positively impact the lives of people around us.



- Red Herring Global Top 100 Winner
- Integrator ICT Champion Awards
- CNME ICT Achievement Awards
- GEC Awards
- ACN Arab Technology Awards
- Risk Management Excellence Awards
- SME Stars of Business Awards
- Dubai Smart Government Strategic Technology Partner Awards

# Our Growth Story

- Established Operations
- Chosen Dubai, UAE as the base of operations.
- Co-founded by Raju Ramesh & Sunil Paul , with 25 + years of Experience

2010



- Rapid Growth
- 80+ Employees
- 25 + Key Customers
- Acquired Enovations

2012



- 175+ Employees
- Launched On-Demand Support center based out of Bangalore, India
- Won Red Herring Global Top 100
- Won Several Accolades & Recognition as the Technology Company of the Year 2014'

2014



2011

- Achieved Fiscal Stability
- Started significant Projects in UAE & Oman



2013

- Global Footprints including India, Singapore & Canada
- 145+ Employees
- Won Red Herring Asia Top 100



2015

- 250+ Employees & Counting
- Honored by Dubai Smart Government as Strategic Technology Partner.
- Awarded as System Integrator of the year at ICT Integrator Awards for the second consecutive year
- Extended India Operations to Mumbai & Chennai
- Multi Cultural Environment with 18+ Nationalities

# Finesse Leadership Team



**Raju Ramesh – CEO**

"Founder Director of Finesse Group  
Industry Leader with 30 Years of Experience  
Entrepreneur and Strategic Investor  
Chief Mentor For Finesse"



**Sunil Paul – COO**

"Founder Director of Finesse Group  
22 years experience designing several  
successful business Initiatives  
Leading IT Advisor for various banks & financial  
institutions. Driving force for Marketing, Sales and  
Operation of Finesse"



**Sudheer Raju – CTO**

"Technology Guru with 20+ years of Global  
Experience in IT Expertise in managing global  
delivery across verticals & technologies Has worked  
extensively on setting up and managing business  
practices Driving force behind all technology  
initiatives"



**T.N. Sekhar – Strategic Advisor**

"Sekhar is a finance professional and a career  
banker. He has over three decades of experience  
in the Middle East, having spent most of the time in  
the United Arab Emirates with National Bank of  
Fujairah."



**Eljo JP**  
Director  
Business Development



**MK Bharatee**  
Program Director  
Testing & QA



**Lama Sheikh**  
Head  
Support Services



**Ashok Sundaresan**  
Vice President  
Technology



**Arti Gupta**  
CLO & Head  
Finesse Training



**Venkatraman A**  
Vice President  
ECM Practice



**Ajay Alex**  
Practice Head  
BFSI



**Manoj Panicker**  
Sales Head  
Finesse India



**Prashant Sistla**  
Sr. Manager  
Talent Acquisition



**Mujahat Mirza**  
Manager  
Talent Acquisition



**Reena Alex**  
Practice Head  
Shared Services



**Hiren Bhatia**  
Practice Head  
Analytics



**Baiju Mehta**  
Practice Head  
Hospitality



**Samer Dikan**  
Senior  
Solution Architect

# Focus Vertical Domains

**Retail**

**Public**

**Hospitality**

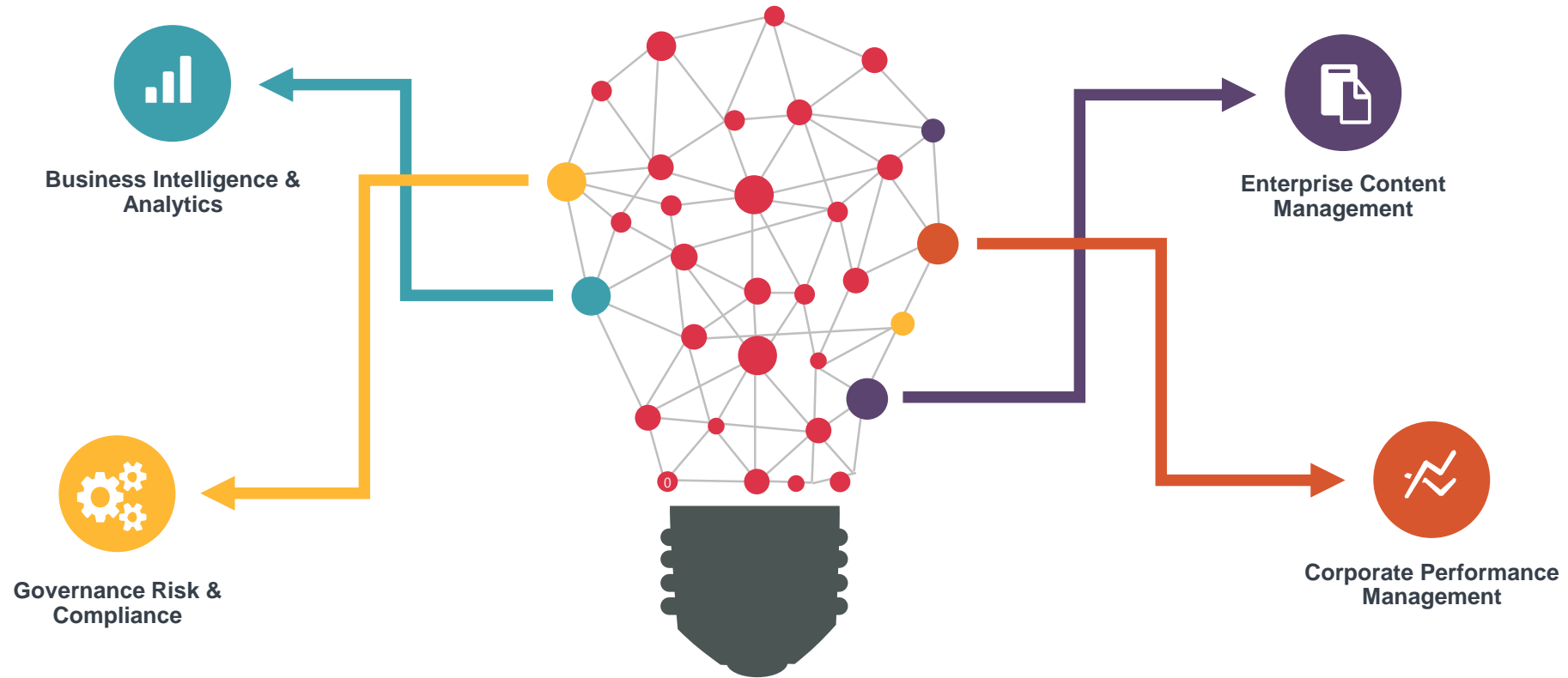


**BFSI**

**Education**

**Healthcare**

# Focus Technology Domains



**01**

BI Solutions including QlikView, Software AG – APAMA, SAP / Business Objects, OBIEE / Hyperion, IBM / Cognos / SPSS, SAS, Netpositive

**02**

Enterprise Content Management Solutions including OpenText / Livelink, EMC / Documentum, IBM / File Net, FineDocs, Kofax etc

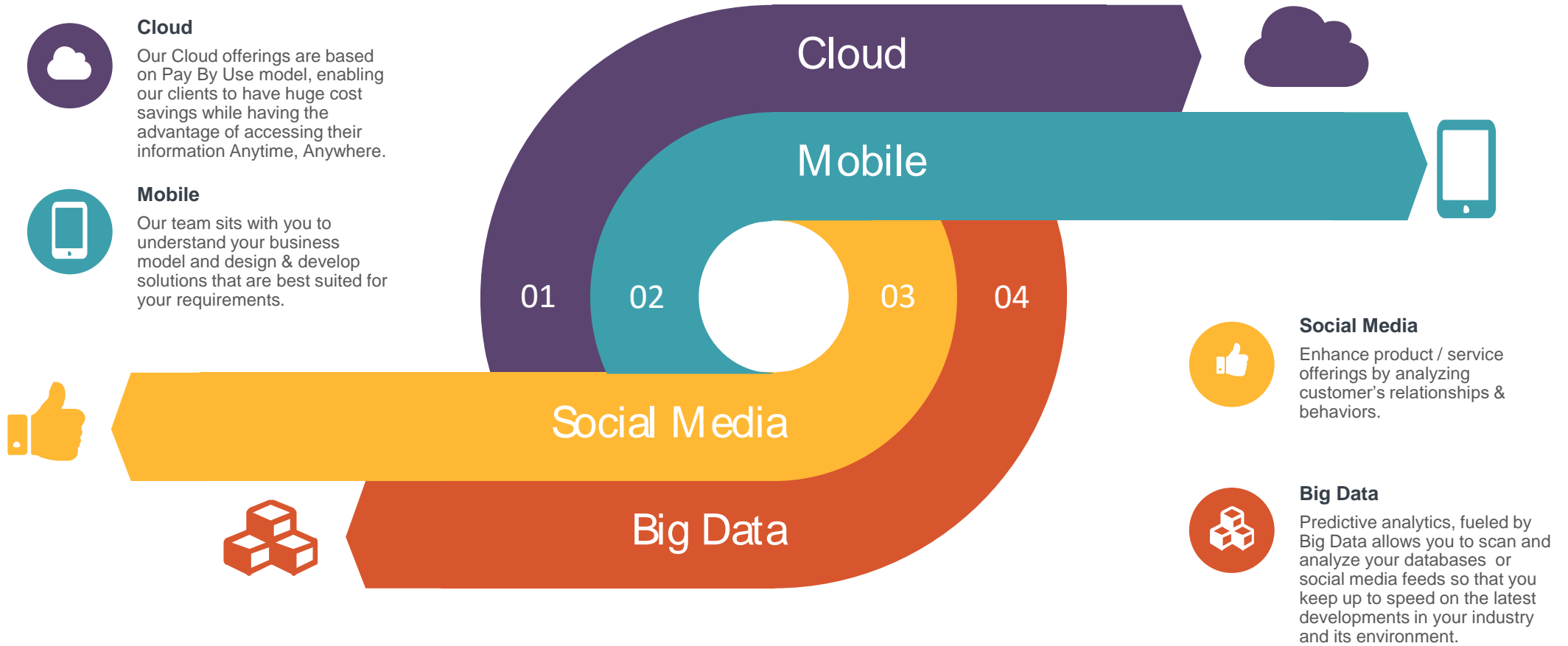
**03**

Enterprise GRC solutions including MetricStream, Seclore, Airtight, Customer XPS, Operational Risk, Internal Audit Solutions etc.

**04**

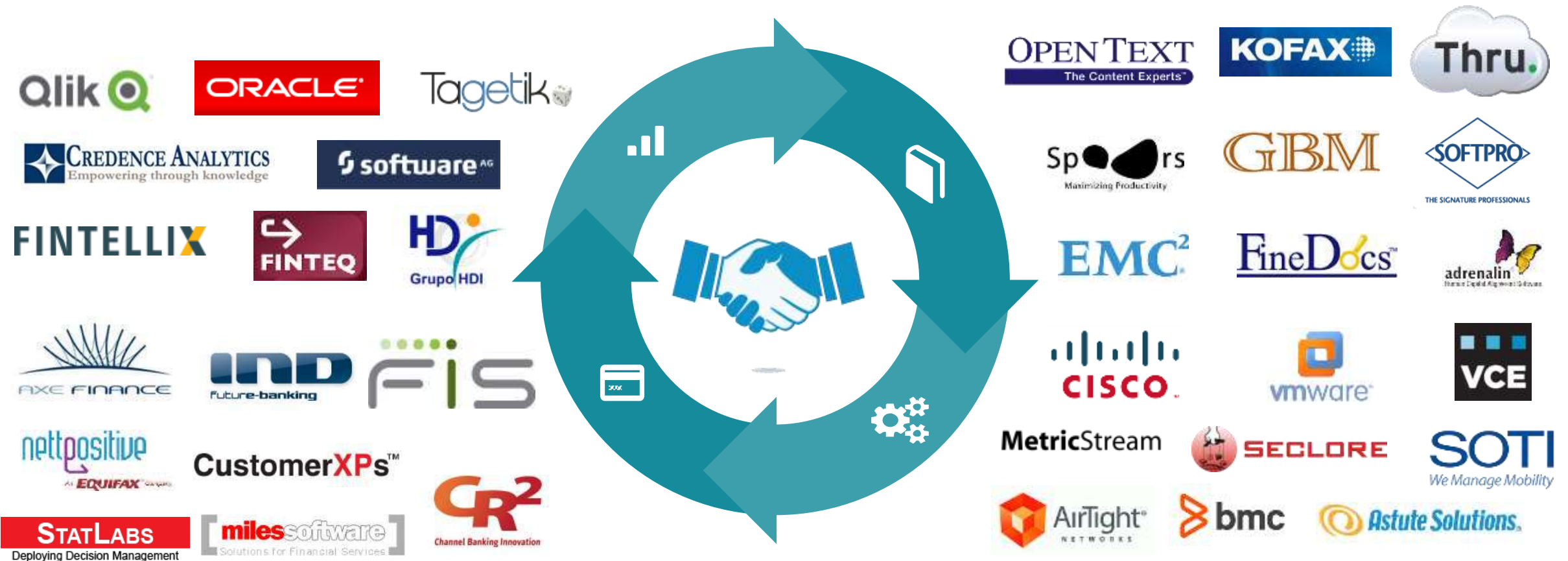
We provide corporate performance management suite from Tagetik including Collaborative Disclosure Management, Consolidation, Internal & External Reporting etc.

# Focus Delivery Models





# Our Partners



# Our Solution Portfolio

Business Intelligence & Analytics Solutions



Governance, Risk & Compliance Solutions



Customer Experience Management Solutions



Customer Relationship Management Solutions



Enterprise Content Management Solutions

Corporate Performance Management Solutions

High Automation Testing Solutions

Social Media Monitoring Services



Information Rights Management Solutions



Converged Infrastructure Solutions



Mobility Solutions



Field Force Management Solutions

Guest Management Solutions

Cloud Solutions

# Finesse Banking Solutions Portfolio

## Business Process Management

- ✓ ECM & BPM
- ✓ Customer On boarding
- ✓ Process Automation
- ✓ Document Mgmt & Backlog conversion

## Channel Management

- ✓ Channel Integration
- ✓ Internet banking
- ✓ Mobile Banking
- ✓ Contact Center management
- ✓ Branch Optimization
- ✓ Sales & Service Delivery

## Risk Management

- ✓ Basel II / III
- ✓ FATCA Solution
- ✓ Credit Risk
- ✓ Market Risk
- ✓ Operational Risk
- ✓ Regulatory Reporting
- ✓ Anti Money Laundering
- ✓ Real-Time Fraud Management

## Business Solutions

- ✓ Retail Sales Automation
- ✓ Credit Process Automation
- ✓ Customer Experience
- ✓ FATCA
- ✓ Cloud Based HRMS & Payroll
- ✓ WPS / DDS / FTS / ICB

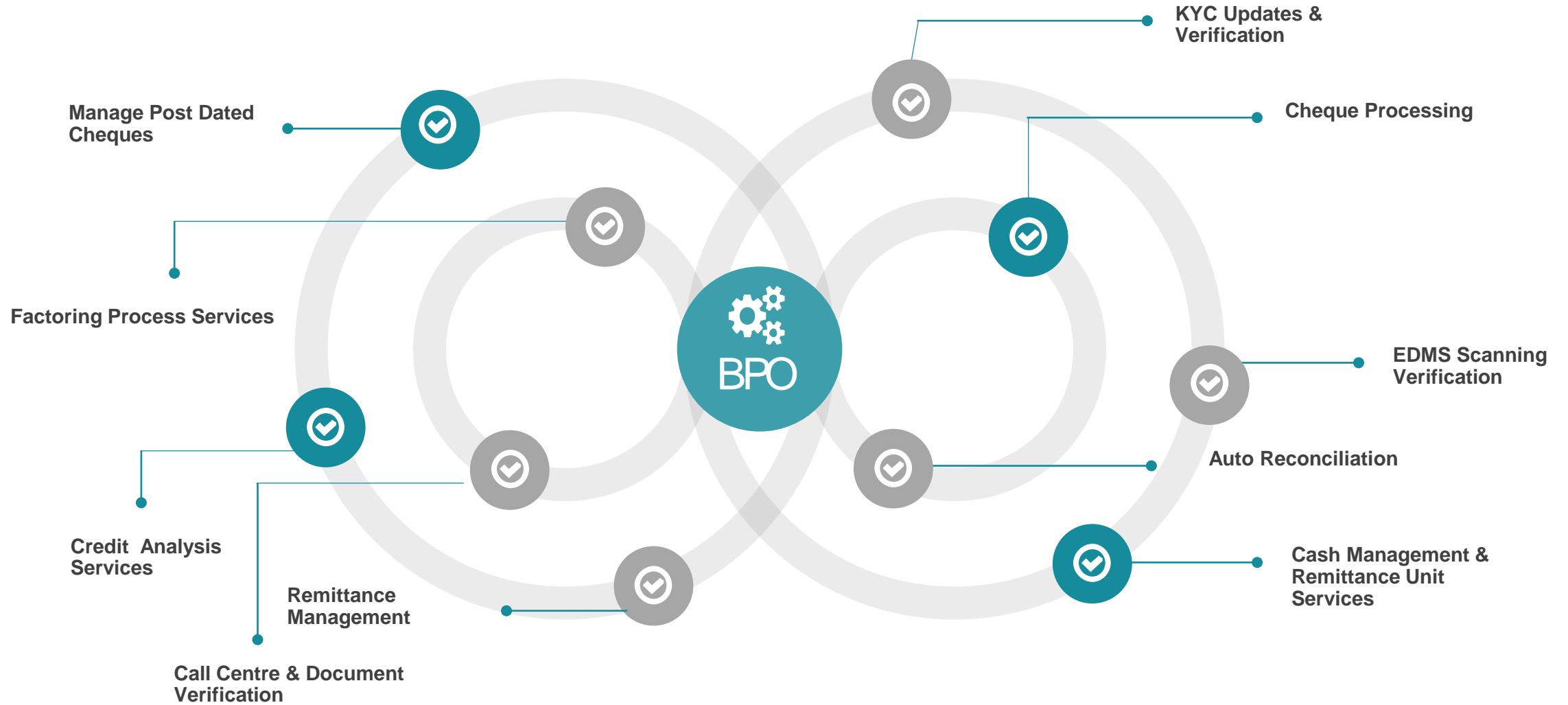
## Business Intelligence

- ✓ Business Reporting
- ✓ Management Dashboards
- ✓ Data Management
- ✓ Decision Support

## Banking Process Automation

- ✓ Manage Post Dated Cheques
- ✓ Cheque Processing
- ✓ Cash Mgmt & Remittance Unit Services
- ✓ Credit Analysis Services

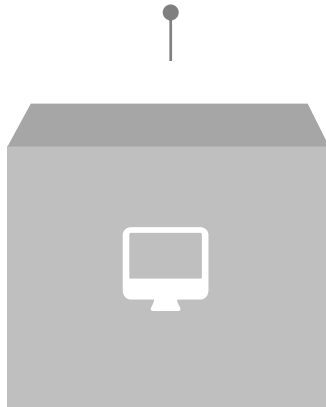
# Finesse Banking Process Automation Services



# Finesse Infra Management Portfolio

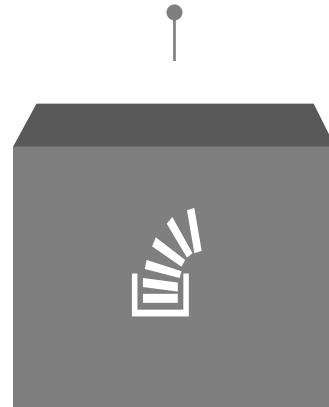
## Desktop Services

- ✓ End User Support
- ✓ Antivirus Management
- ✓ Patch Management
- ✓ License Management
- ✓ Software Management
- ✓ Email Service Management
- ✓ Printer Management
- ✓ Password Administration of IT devices



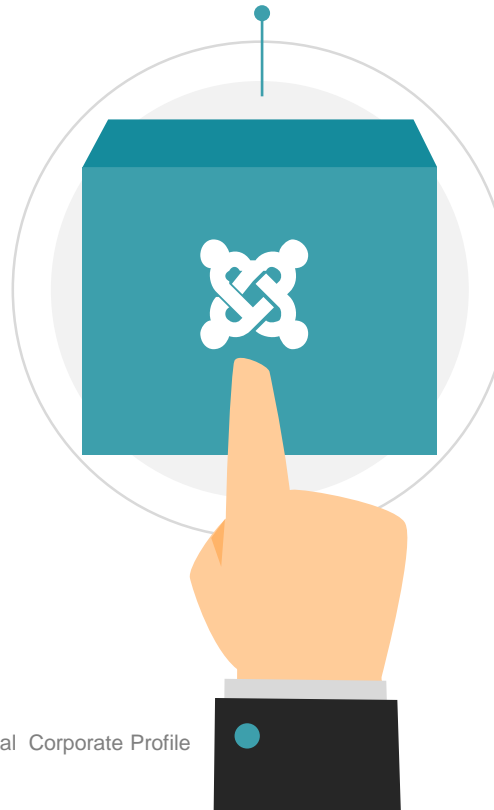
## Server Management

- ✓ Patch Management
- ✓ Backup Management
- ✓ Service Management
- ✓ Printer Management
- ✓ Antivirus Management
- ✓ Exchange Server Management
- ✓ Linux Server Management
- ✓ Database Server Management
- ✓ Active Directory Management



## Network Management

- ✓ Analysis
- ✓ Design
- ✓ Deployment
- ✓ Network Infra structure Management
- ✓ Optimization
- ✓ Evaluation

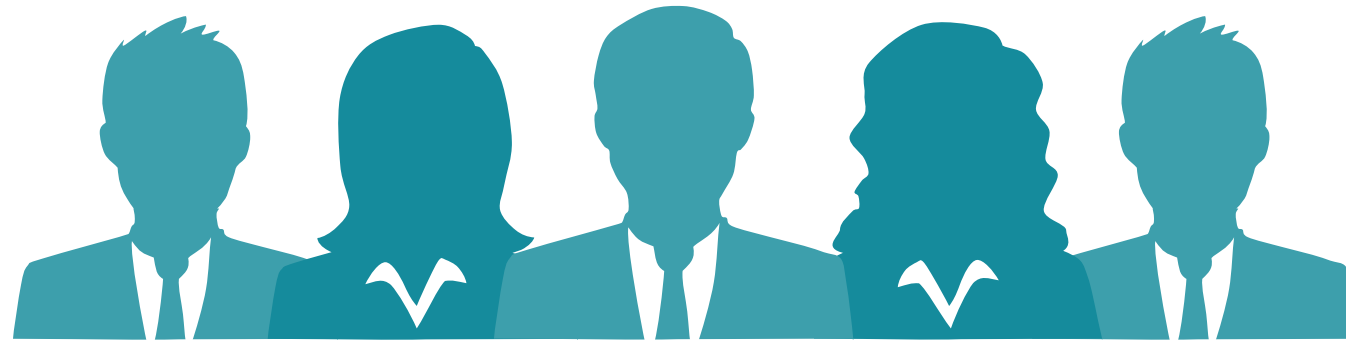


## Monitoring Services

- Monitoring & Trouble Shooting
- Monitoring Parameter
- DNS Server
- DHCP Server
- IIS Server
- Terminal Services
- Exchange Servers
- Print Server



# Finesse HCM Services Portfolio

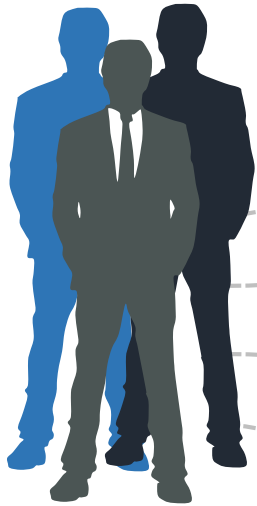


- HR Analytics Solution
- Workforce Management
- Self-Service Portals
- Cloud & Mobile HCM Solutions
- Recruitment Management

# Finesse In Media



# Finesse @ Events



**Network World ME - 2015**



**CXO Alliance Breakfast Event**



**CNME CIO 100 Awards**



**11th GCC Financial Market Trends Conference**



**Global Enterprise Connect Golf Event**



**Qlik In...**



**Global Operation Strategy In Financial Services - 2015**



**IBEX India 2015**



**10th Annual OPEX**



**GRC Summit 2014**



**MEBIS | Middle East Banking Innovation Summit 2014**



**NBAD S...**



**Future IT Summit - 2015**



**SME World Summit 2015**



**GCC E-Government Conference - Burj Al Arab 2015**



**FT Summit 2014**



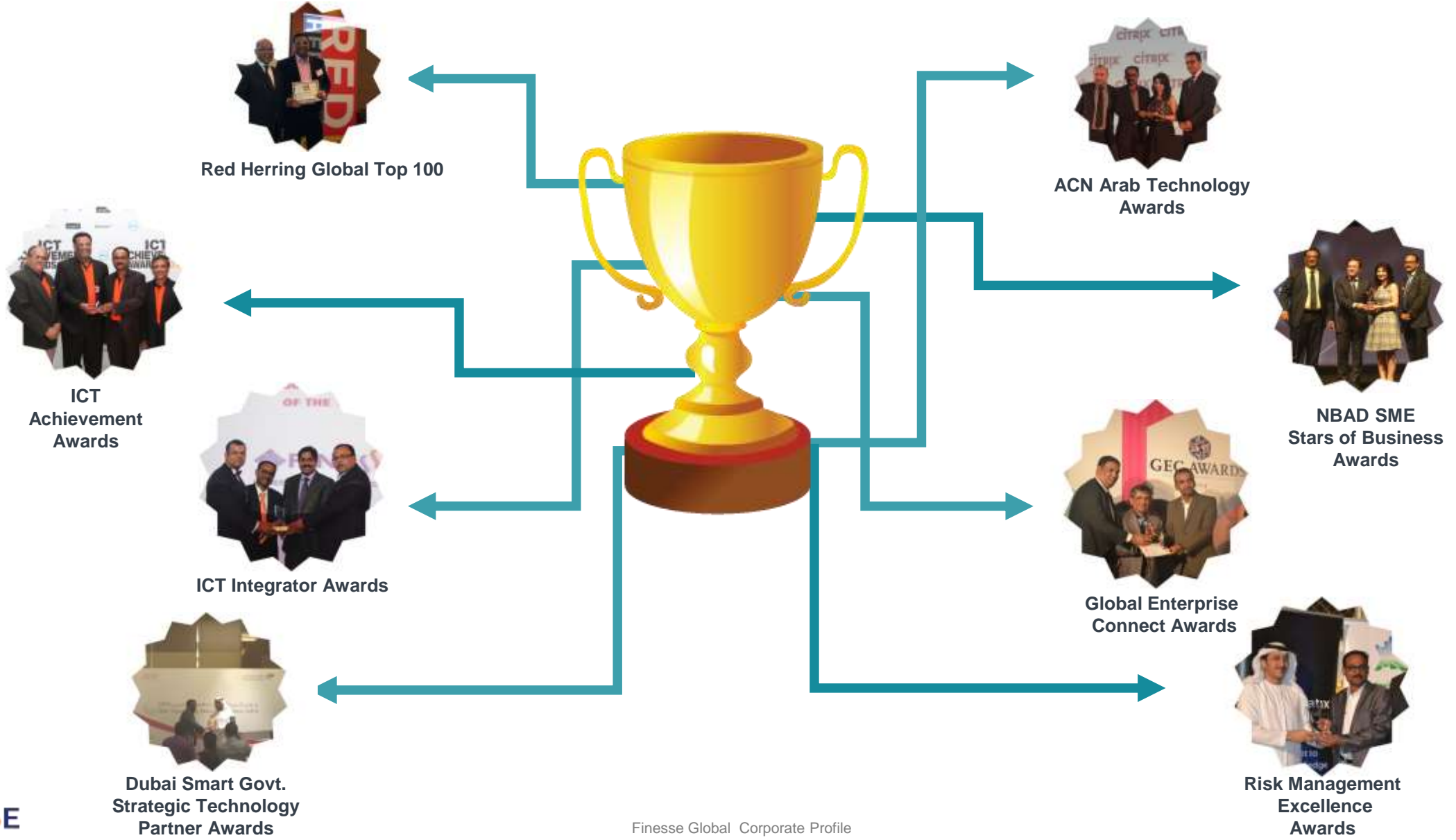
**Tech BFSI 2014**



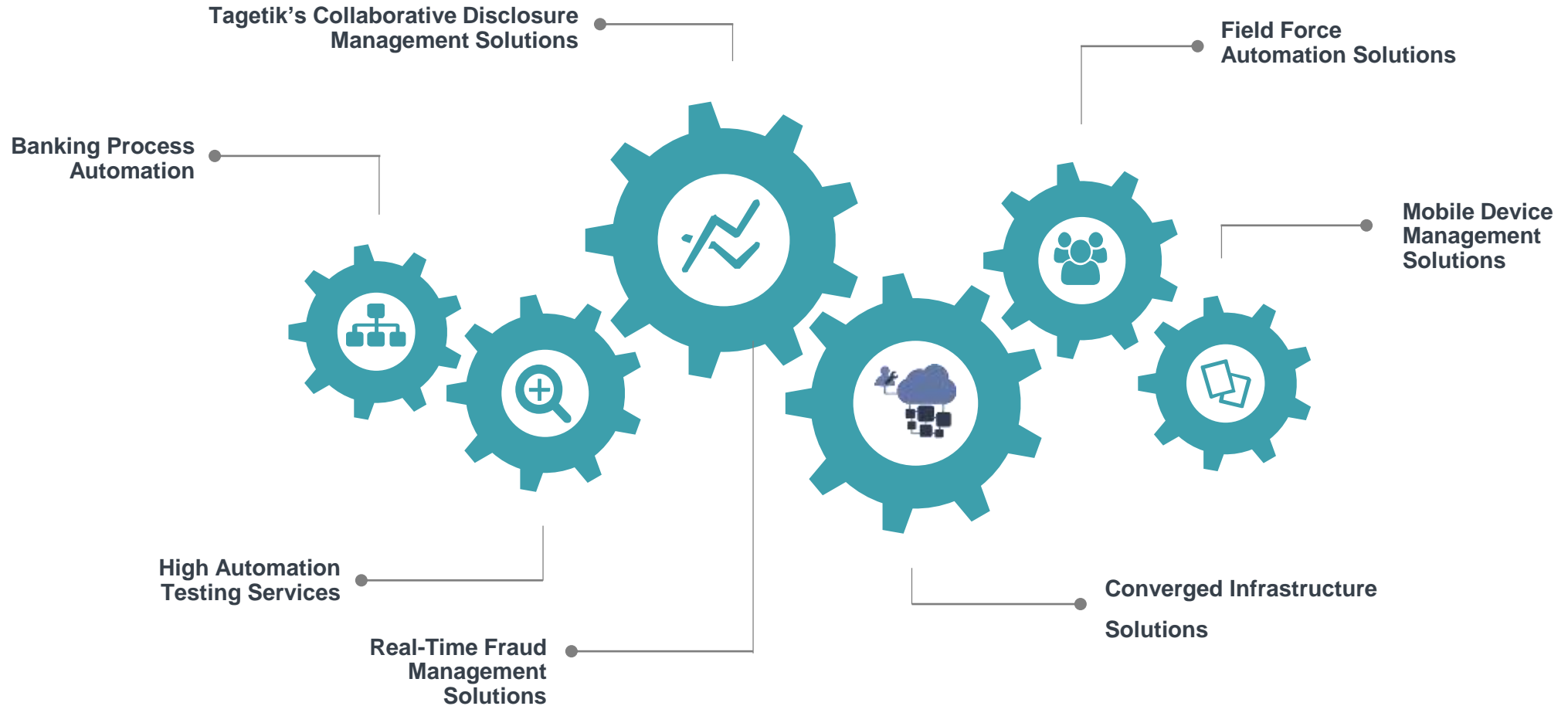
**AB...**



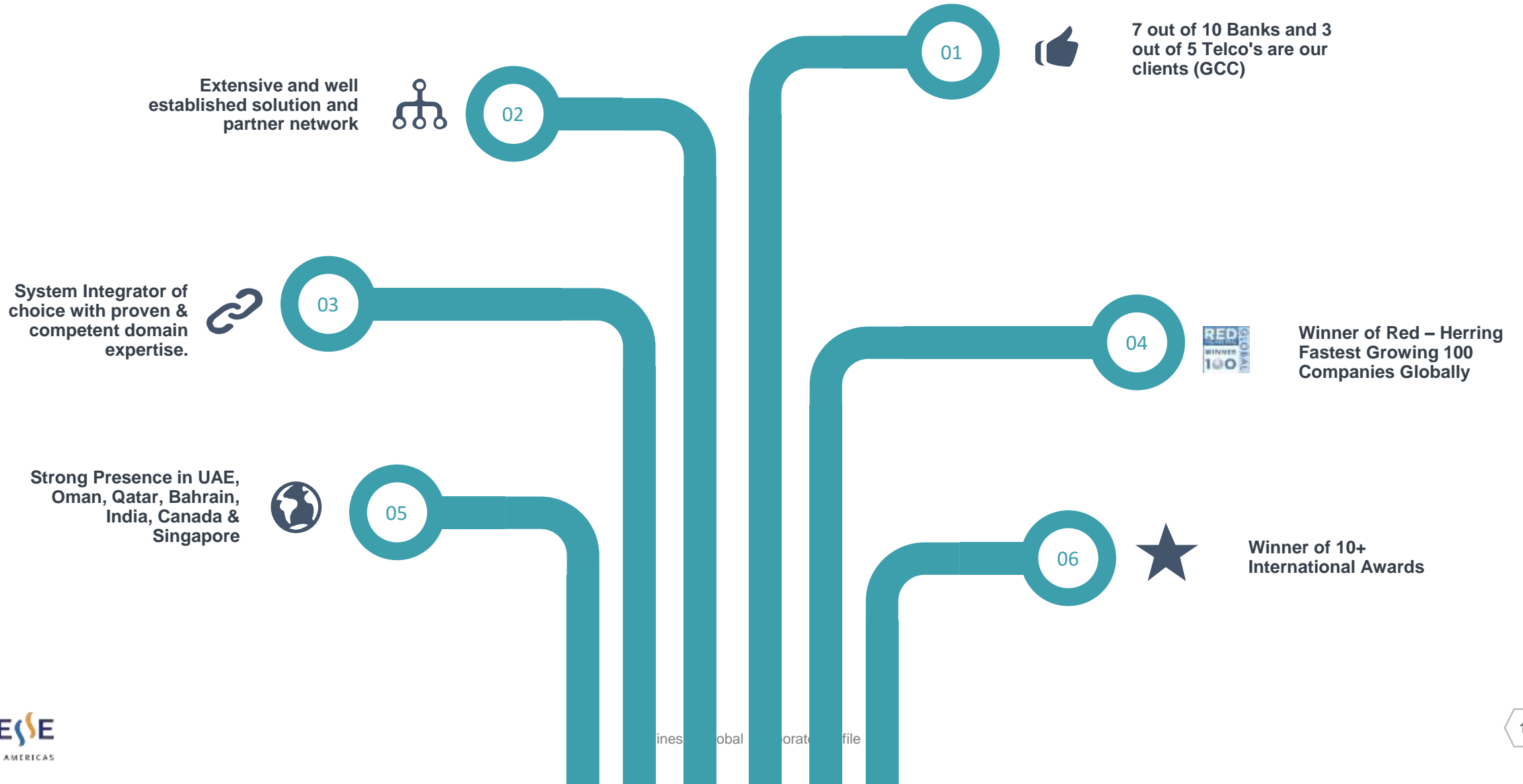
# Recent Industry Recognitions



# Finesse Recent Launches



# Why Choose Us

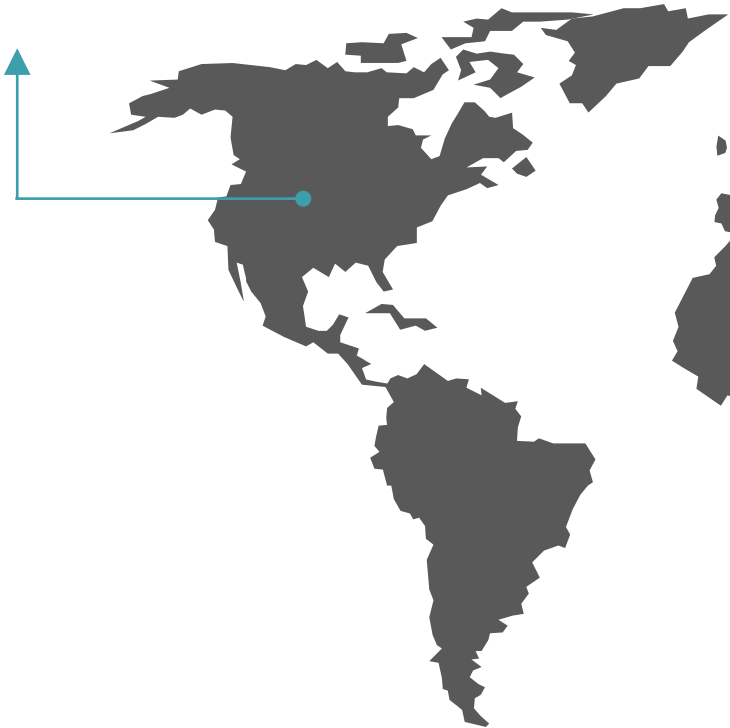


# Our Clients



# Our Global Presence

**Edmonton, Canada**  
Business Support Centre



**Mumbai, India**  
Business Support Centre



**Bangalore, India**  
On-Demand Support Centre



**Singapore**  
Business Support Centre



**Australia**  
Business Support Centre

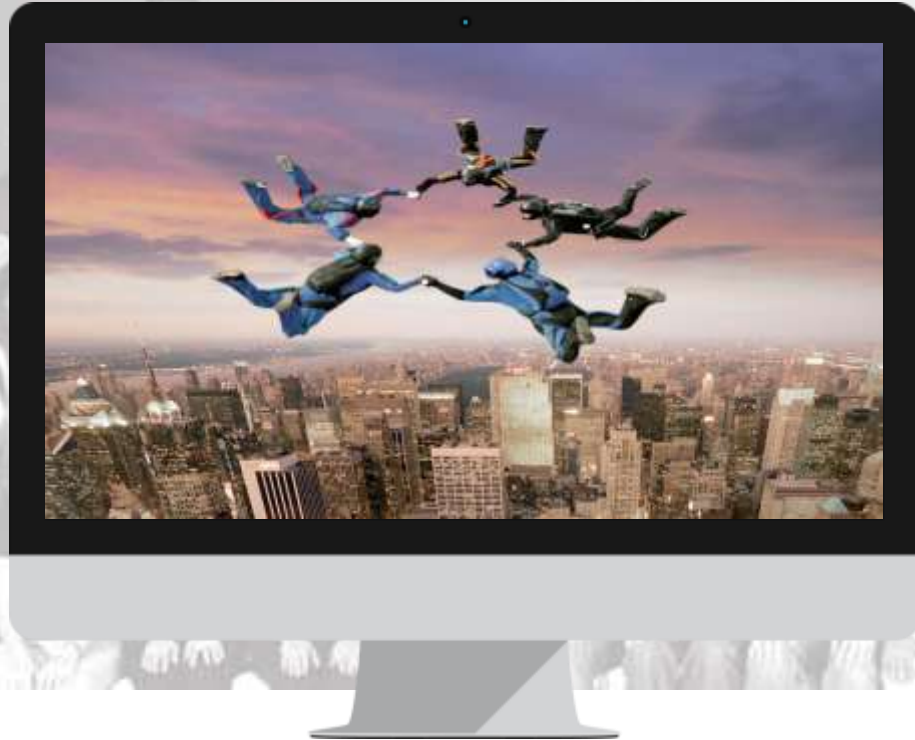


**UAE**  
Head office , Middle  
East Business Support  
Centre



# Contact Us

We are always there to help you !



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[info@finessedirect.com](mailto:info@finessedirect.com)

Thank You